



## **Vended Laundry Services**

CG West doesn't take a cookie-cutter approach to vended laundry design. Our goal is get to know your business from the inside out, helping you rise above the competition. By combining innovative solutions, superior services and advanced equipment, we develop an end product that works for you. Think of us as your laundry-savvy friend — there to assist you with every aspect of laundry development or renovation.

Unlike the "usual" distributor relationship, we offer:

- Site Selection & Demographic Studies
- Laundry Planning, Design & Development
- Equipment Mix Selection & Installation
- Lease Negotiation
- Financing
- Amenities & Ancillary Products
- Electronic Payment Systems
- Technical Service & Parts
- Marketing Services
- Equipment Service Training

## **On-Premise Laundries**

When you select CG West for your on-premise project, you can be assured that we will be there to assist with your project from start to finish.

We work closely with our clients to make operations more productive and cost-effective. We provide a full utility and site analysis enabling us to recommend the most effective equipment mix and services for your space.

After set-up, we'll help you develop a workflow that optimizes your ROI. Plus, we'll be there to assist your team on proper machine usage and care and any other needs they might have.

Some of the many industries we serve:

- Fire Departments
- Hotels, Resorts & Casinos
- Hospitals, Clinics, Nursing Homes & Assisted Living Facilities
- Commercial Laundries
- Party Rental Facilities
- Vet Clinics & Pet Spas







they most desire and more control over their wash process.







## **Multi-Housing Laundry Services**

CG West has the experience, equipment and service-oriented attitude needed for your multi-housing laundry to succeed.

We understand the market and the need to have a laundry that's easy to manage, centrally located for maximized profit and possesses superior energy efficiency. We'll help you create a laundry area that will last for years to come and most importantly, be valued by your residents and quests.

We know this is no easy feat, but we work with you to make sure your multi-housing laundry is a success! Plus, we offer up to 100% financing, so you won't have to break the bank in the process.

## **Industrial Laundries**

Industrial laundries are the backbone of our industry. Each project is unique — no two solutions are ever alike. The CG West team works one-on-one with owners and managers to ensure equipment is properly sized and selected to match production, labor and space requirements.

Our industrial laundry experts will assist you in every aspect of laundry planning — equipment selection, installation, training and service after the sale. This strong foundation will allow you to efficiently manage labor, cut utility costs, boost profits, increase laundry throughput and look for future growth opportunities.

Our industrial laundry systems — including feeders, ironers, folders, stackers, stand-alone washers and dryers and tunnel systems — are already battle-tested in laundries around the world and yours can be next.





















# **About Continental Girbau West**

Continental Girbau West (CG West) is a full-service laundry equipment distributor serving laundry businesses in Southern California, Arizona & New Mexico. CG West offers dedicated services and high-end machinery to vended, on-premise, multi-housing and industrial laundries.

## **Before- & After-Sales Support**

## **Parts & Service**

Something break? It happens! That's why our factory-trained service department provides technical support to clients at a moment's notice.

We realize your laundry is dependent on fully operational equipment, which is why we offer assistance that focuses on keeping you up and running as much as possible. And when it comes to competitively priced parts, CG West has you covered.

#### **Training & Seminars**

We believe every business should focus on development and growth, which is why we offer regular training workshops to laundry owners, managers and technicians. You'll learn to repair and service equipment, find innovative ways to efficiently run and market your business and build face-to-face relationships with other laundry owners.

The value of training and networking speak for themselves! Visit cg-west.com for upcoming sessions or contact us for more details at 866.950.2449.

#### **Marketing & Advertising**

Winning new business is always daunting, no matter how mature your business is. That's why we offer creative marketing services through our affiliate, Girbau Creative Services (GCS).

GCS can help you find and win customers in your area with a strategic blend of ads, signage, design, websites, press releases, and more. Visit getgirbaucreative.com for more information, or call 800.256.1073.

## **CustomSelect Financing**

Financing a new business can also be challenging, which is why we offer CustomSelect Financing to qualified owners. Programs vary for the type of buyer or project, but rest assured that you'll have access to financing flexibility that meets your unique needs.

Our competitive fixed rates and choice of program options make CustomSelect the right decision for the long-term investor. Visit customselectfinancing.com for more information, or call 800.256.1073.



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